

**Seneca Healthcare District**  
**Operating Budget- DRAFT as of 10/12/23**  
**FYE 6/30/24**

	<b>Budget</b>	<b>Actual</b>	<b>Budget</b>	<b>Change From</b>
<b>Revenue</b>	<b>06/30/23</b>	<b>06/30/23</b>	<b>FYE 6/30/24</b>	<b>6/30/2023</b>
I/P Revenue	2,312,460	2,099,508	2,108,388	
Swing Bed Revenue	1,105,924	326,804	786,237	
O/P Revenue	15,680,240	16,465,237	16,993,713	
LTC Revenue	3,402,118	3,277,268	3,704,750	
RHC Revenue	2,079,590	2,194,186	2,630,016	
<b>Total Revenue</b>	<b>24,580,331</b>	<b>24,363,004</b>	<b>26,223,104</b>	1,860,100
			108%	
<b>Contractual Allowance</b>	<b>9,155,549</b>	<b>9,239,939</b>	<b>9,259,778</b>	19,838
	37.25%	37.93%	35.31%	
<b>Net Patient Revenue</b>	<b>15,424,782</b>	<b>15,123,064</b>	<b>16,963,326</b>	1,840,262
<b>Other Operating Revenue</b>	<b>884,929</b>	<b>21,656</b>	<b>21,656</b>	0
<b>Operating Expenses</b>				
Salaries	7,980,648	8,571,568	8,978,419	406,851
Benefits	1,719,019	1,682,437	1,898,573	216,136
Contract Labor	1,635,000	1,604,520	1,749,280	144,760
Pro Fees- Medical	3,166,916	3,156,133	3,256,044	99,910
Pro Fees- Other	193,200	268,733	234,200	(34,533)
Supplies	1,426,225	1,359,486	1,064,146	(295,340)
Purchased Services	2,615,730	2,210,092	2,288,962	78,870
Insurance	195,102	252,979	191,865	(61,115)
Rentals and Leasing	182,300	172,133	185,300	13,167
Repairs and Maint	229,420	335,200	209,645	(125,555)
Utilities and Telephone	391,322	351,479	333,549	(17,931)
Depreciation/Amort	443,593	428,587	443,593	15,006
Other Expenses	434,960	540,987	564,004	23,017
Interest Expense	3,734	5,791	3,600	(2,191)
<b>Total Operating Expenses</b>	<b>20,617,170</b>	<b>20,940,126</b>	<b>21,401,179</b>	<b>461,053</b>
<b>Net Operating Income (Loss)</b>	<b>-4,307,459</b>	<b>-5,795,405</b>	<b>-4,416,197</b>	1,379,209
	-26.41%	-38.27%	-26.00%	
Interest Income	60,000	242,398	240,000	
Non-Capital Grants & Donations	308,367	553,057	33,000	
Tax Revenue	600,000	643,544	700,000	(466,000)
QIP Revenue	1,500,000	1,169,611	1,200,000	
Rate Range Supplemental Pmts	2,927,614	3,509,348	3,500,000	
Other Supplemental Pmts	512,713	0	512,713	533,753
<b>Non Operating Rev/Exp</b>	<b>5,908,694</b>	<b>6,117,960</b>	<b>6,185,713</b>	
<b>Net Income (Loss)</b>	<b>1,601,235</b>	<b>322,554</b>	<b>1,769,516</b>	1,446,962
Less:				
QIP IGT made by SHD	750,000	309,491	400,000	303,464
Rate Range IGT made by SHD	932,127	1,123,014	1,150,000	
Other IGT made by SHD	185,969	0	185,969	230,290
<b>Net Income (Loss), less IGT</b>	<b>-266,861</b>	<b>-1,109,951</b>	<b>33,547</b>	1,143,498
<b>FTEs</b>	<b>104.05</b>	<b>102.30</b>	<b>102.02</b>	

**Seneca Healthcare District  
 Departmental Revenue  
 Budget FY23 and Actual 6/30/23**

	Budget 6/30/2023	Actual 6/30/2022	Increase/ (Decrease)	Budget 6/30/2024	Increase/ (Decrease)
Med Surg	883,939	875,059	(8,880)	883,939	8,880
Swing	870,251	241,604	(628,647)	581,757	340,153
OBS	520,381	649,310	128,929	649,310	-
ER	3,088,898	3,418,015	329,117	3,418,015	-
ER Phy	1,123,618	1,265,294	141,676	1,265,294	-
Surgery	853,000	812,619	(40,381)	974,473	161,854
Anesth	52,614	52,329	(285)	62,795	10,466
CSR	169,402	176,267	6,865	176,267	-
Clinic	2,151,796	2,130,607	(21,189)	2,566,437	435,830
Lab	3,234,140	2,965,920	(268,220)	2,965,481	(439)
Blood Bank	15,786	10,524	(5,262)	10,524	-
SNF	3,175,500	3,276,829	101,329	3,704,750	427,921
Cardiac	358,596	442,015	83,419	442,015	-
Radiology	943,345	968,731	25,386	968,731	-
Mammo	-	-	-	-	-
MRI	319,099	179,745	(139,354)	245,432	65,687
Ultrasound	0	83,870	83,870	83,870	-
CT	1,872,346	2,421,266	548,920	2,421,266	-
Pharmacy	2,668,011	2,407,200	(260,811)	2,407,200	-
Respiratory	623,510	577,560	(45,950)	641,595	64,035
PT	1,532,008	1,340,148	(191,860)	1,685,862	345,714
Telemed	124,091	68,092	(55,999)	68,092	-
<b>Gross Pt. Rev</b>	<b>24,580,331</b>	<b>24,363,004</b>	<b>(217,328)</b>	<b>26,223,104</b>	<b>1,860,099</b>
<b>Adj to Rev</b>	<b>9,155,549</b>	<b>9,239,939</b>	<b>84,390</b>	<b>9,259,778</b>	<b>19,838</b>
<b>Bad Debt</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net Pt. Rev</b>	<b>15,424,782</b>	<b>15,123,064</b>	<b>(301,718)</b>	<b>16,963,326</b>	<b>1,840,262</b>

**Seneca Healthcare District  
 Departmental Statistics  
 Budget FY23 and Actual 6/30/23**

Department	Stat	Budget 6/30/2023	Actual 6/30/2023	Increase/ (Decrease)	Budget 6/30/2024	Increase/ (Decrease)
Med Surg	Days	274	272	(2)	274	2
Swing	Days	274	76	(198)	183	107
OBS	Patients	148	188	40	188	-
ER	Visits	2,733	2,865	132	2,865	-
ER Phy	Visits	2,733	2,865	132	2,865	-
Surgery	Procedures	245	225	(20)	270	45
Anesth			0	0		-
CSR			0	0		-
Clinic	Visits	7,955	6,732	(1,223)	8,112	1,380
Lab	Tests	30,100	27,652	(2,448)	27,652	-
Blood Bank			0	0		-
SNF	Days	5,293	4,852	(441)	5,293	441
Cardiac	Tests	548	726	178	726	-
Radiology	Tests	2,017	2,020	3	2,020	-
Mammo	Tests	0		-	0	-
MRI	Tests	96	50	(46)	68	18
Ultrasound	Tests	0	92	92	92	-
CT	Tests	1,053	1,331	278	1,331	-
Pharmacy		0		0	0	-
Respiratory	Tests	1,174	1,428	254	1,428	-
PT	Patients	3,614	3,508	(106)	4,385	877

<b>Clinic Visits-</b>	Budget 6/30/2023	Actual 6/30/2023	Increase/ (Decrease)	Budget 6/30/2024	Increase/ (Decrease)
Ware	1,932	1,161	(771)	1200	39
Walls/Smith	1,529	880	(649)	1800	920
Locum Physician	1,690	1,600	(90)	2160	560
Open Office	-	133	133	0	(133)
Walk-in	1,695	2,166	471	2160	(6)
Specialty	924	792	(132)	792	-
	<b>7,770</b>	<b>6,732</b>	<b>(1,038)</b>	<b>8,112</b>	<b>1,380</b>

Seneca Healthcare District  
 Operating Expenses  
 FYE 2022 (actual) through 2024 (budget)

	Actual FYE 6/30/22	Budget FYE 6/30/23	Actual FYE 6/30/23	Incr/(Decr) FY 22 to FY 23	Budget FYE 6/30/24	Incr/(Decr) FY 23 to FY 24
Salaries and Wages	7,892,086	7,980,648	8,571,568	679,482	8,978,419	406,851
Employee Benefits	1,533,368	1,719,019	1,682,437	149,069	1,898,573	216,136
Contract Labor	1,260,350	1,635,000	1,604,520	344,170	1,749,280	144,760
Pro Fees- Medical	2,769,263	3,166,916	3,156,133	386,870	3,256,044	99,910
Pro Fees- Other	453,612	193,200	268,733	(184,879)	234,200	(34,533)
Supplies	1,274,559	1,426,225	1,359,486	84,927	1,064,146	(295,340)
Purchased Services	1,829,350	2,615,730	2,210,092	380,742	2,288,962	78,870
Insurance	148,641	195,102	252,979	104,338	191,865	(61,115)
Rentals and Leasing	267,336	182,300	172,133	(95,203)	185,300	13,167
Repairs and Maint	220,125	229,420	335,200	115,075	209,645	(125,555)
Utilities and Telephone	267,336	391,322	351,479	84,143	333,549	(17,931)
Depreciation/Amort	448,336	443,593	428,587	(19,749)	443,593	15,006
Other Expenses	482,097	434,960	540,987	58,890	564,004	23,017
Interest Expense	12,356	3,734	5,791	(6,565)	3,600	(2,191)
Totals	18,858,815	20,617,170	20,940,126	2,081,311	21,401,179	461,053

**Seneca Healthcare District  
Labor Comparison- Dollars  
Budget FY23 and Actual 6/30/23**

	Budget 6/30/2023	Actual 6/30/2023	Increase/ (Decrease)	Budget 6/30/2024	Increase/ (Decrease)
Med Surg	637,648	873,202	235,554	941,100	67,898
ER	624,774	663,539	38,765	727,701	64,162
Surgery	139,593	66,303	(73,289)	200,868	134,565
Anesth	-	-	-	-	-
CSR	36,497	17,860	(18,638)	11,140	(6,720)
Clinic	659,507	613,422	(46,085)	760,541	147,119
Lab	584,933	614,208	29,275	590,949	(23,258)
Blood Bank	-	-	-	-	-
SNF	857,908	1,001,086	143,178	908,256	(92,830)
Cardiac	49,914	54,605	4,690	25,661	(28,944)
Radiology	337,975	419,950	81,975	452,570	32,620
Mammo	-	-	0	-	0
MRI	-	-	-	-	-
Ultrasound	0	18,463	18,463	34,645	16,182
CT	-	-	0	-	0
Pharmacy	61,346	80,091	18,744	55,562	(24,529)
RT	208,126	261,482	53,356	294,698	33,216
PT	91,520	91,713	193	91,520	(193)
Telemed	-	-	-	-	-
Duplication	-	-	-	-	-
Dietary	316,675	334,993	18,319	360,259	25,265
Laundry	-	-	-	-	-
Purchasing	83,441	105,696	22,255	108,586	2,890
Grounds	24,035	31,054	7,019	25,116	(5,938)
Hskpg	227,828	230,929	3,100	258,703	27,775
Plant Ops	-	-	-	-	-
Maint	338,304	294,545	(43,759)	321,812	27,268
Comm	-	-	-	-	-
Data Proc	38,622	40,248	1,626	43,880	3,632
IT	262,828	278,361	15,534	308,473	30,112
Fiscal	352,102	356,744	4,642	414,605	57,861
Pt Acctg	55,029	68,876	13,847	65,921	(2,956)
Admitting	193,358	195,480	2,122	197,440	1,960
Admin	321,858	327,682	5,824	335,220	7,538
PR	79,483	80,904	1,420	85,552	4,649
Personnel	135,341	85,002	(50,338)	161,851	76,849
Med Rec	459,377	471,220	11,842	445,122	(26,098)
Med Staff	67,218	67,607	389	72,354	4,747
Nsg Admin	508,372	593,157	84,785	456,341	(136,816)
Inservice	0	0	0	0	0
QM	227,035	233,145	6,111	221,973	(11,172)
<b>Totals</b>	<b>7,980,648</b>	<b>8,571,568</b>	<b>590,920</b>	<b>8,978,419</b>	<b>406,851</b>

**Seneca Healthcare District**  
**Labor Comparison- FTEs**  
**Budget FY23 and Actual 6/30/23**

	Budget 6/30/2023	Actual 6/30/2023	Increase/ (Decrease)	Budget 6/30/2024	Increase/ (Decrease)
Med Surg	7.10	8.15	1.05	8.40	0.25
ER	5.85	6.01	0.16	6.37	0.36
Surgery	1.40	0.68	(0.72)	1.65	0.97
Anesth	-	-	-	-	-
CSR	0.45	0.23	(0.22)	0.15	(0.08)
Clinic	11.40	11.63	0.23	11.00	(0.63)
Lab	5.80	5.49	(0.31)	5.30	(0.19)
Blood Bank	-	-	-	-	-
SNF	13.80	15.40	1.60	14.16	(1.24)
Cardiac	0.50	0.50	-	0.25	(0.25)
Radiology	2.70	3.19	0.49	3.36	0.17
Mammo	-	-	-	-	-
MRI	-	-	-	-	-
Ultrasound	-	0.13	0.13	0.25	0.12
CT	-	-	-	-	-
Pharmacy	0.80	1.02	0.22	0.70	(0.32)
RT	1.90	2.35	0.45	2.78	0.43
PT	0.80	0.79	(0.01)	0.80	-
Telemed	-	-	-	-	-
Duplication	-	-	-	-	-
Dietary	6.50	6.63	0.13	6.89	0.26
Laundry	-	-	-	-	-
Purchasing	1.00	1.42	0.42	1.50	0.08
Grounds	0.25	0.26	0.01	0.25	(0.01)
Hskpg	5.05	4.79	(0.26)	5.00	0.21
Plant Ops	-	-	-	-	-
Maint	4.75	3.85	(0.90)	3.91	0.06
Comm	-	-	-	-	-
Data Proc	0.75	0.76	0.01	0.80	0.04
IT	2.75	2.81	0.06	2.80	(0.01)
Fiscal	2.75	2.79	0.04	3.20	0.41
Pt Acctg	1.00	1.19	0.19	1.25	0.06
Admitting	4.70	4.56	(0.14)	4.20	(0.36)
Admin	2.00	2.00	(0.00)	2.00	0.00
PR	1.00	1.00	-	1.00	-
Personnel	1.75	0.81	(0.94)	2.00	1.19
Med Rec	7.60	7.55	(0.05)	6.60	(0.95)
Med Staff	1.00	1.00	-	1.00	-
Nsg Admin	3.00	3.34	0.34	2.50	(0.84)
Inservice	-	-	-	-	-
QM	2.40	1.98	(0.42)	1.95	(0.03)
<b>Totals</b>	<b>100.75</b>	<b>102.30</b>	<b>1.55</b>	<b>102.02</b>	<b>(0.29)</b>

**Seneca Healthcare District**  
**Labor Comparison- Average Hourly Wage**  
**Budget FY23 and Actual 6/30/23**

	Budget 6/30/2023	Actual 6/30/2023	Increase/ (Decrease)	Budget 6/30/2024	Increase/ (Decrease)
Med Surg	43.18	51.54	8.36	53.86	2.33
ER	51.35	53.07	1.73	54.92	1.85
Surgery	47.94	46.66	(1.28)	58.53	11.87
Anesth			-		-
CSR	38.99	38.10	(0.89)	35.70	(2.40)
Clinic	27.81	25.36	(2.45)	33.24	7.88
Lab	48.49	53.79	5.31	53.61	(0.19)
Blood Bank			-		-
SNF	29.89	31.26	1.37	30.84	(0.42)
Cardiac	47.99	52.50	4.51	49.35	(3.16)
Radiology	60.18	63.22	3.04	64.76	1.54
Mammo					-
MRI					-
Ultrasound		65.78	65.78	-	(65.78)
CT			-	-	-
Pharmacy	36.87	37.87	1.00	38.16	0.29
RT	52.66	53.44	0.77	50.96	(2.47)
PT	55.00	55.86	-	55.00	-
Telemed			-		-
Duplication			-		-
Dietary	23.42	24.31	0.88	25.14	0.83
Laundry			-		-
Purchasing	40.12	35.88	(4.23)	34.80	(1.08)
Grounds	46.22	58.34	12.12	48.30	(10.04)
Hskpg	21.69	23.18	1.49	24.88	1.69
Plant Ops			-		-
Maint	34.24	36.74	2.50	39.57	2.83
Comm			-		-
Data Proc	24.76	25.39	0.63	26.37	0.98
IT	45.95	47.54	1.59	52.97	5.42
Fiscal	61.56	61.47	(0.09)	62.29	0.82
Pt Acctg	26.46	27.89	1.43	25.35	(2.53)
Admitting	19.78	20.60	0.82	22.60	2.00
Admin	77.37	78.78	1.41	80.58	1.80
PR	38.21	38.90	0.68	41.13	2.24
Personnel	37.18	50.62	13.44	38.91	(11.72)
Med Rec	29.06	30.00	0.94	32.42	2.43
Med Staff	32.32	32.50	0.19	34.79	2.28
Nsg Admin	81.47	85.48	4.01	87.76	2.28
Inservice	-	-	-	-	-
QM	45.48	56.72	11.24	54.73	(1.99)
<b>Totals</b>	<b>38.08</b>	<b>40.28</b>	<b>2.20</b>	<b>42.31</b>	<b>2.03</b>